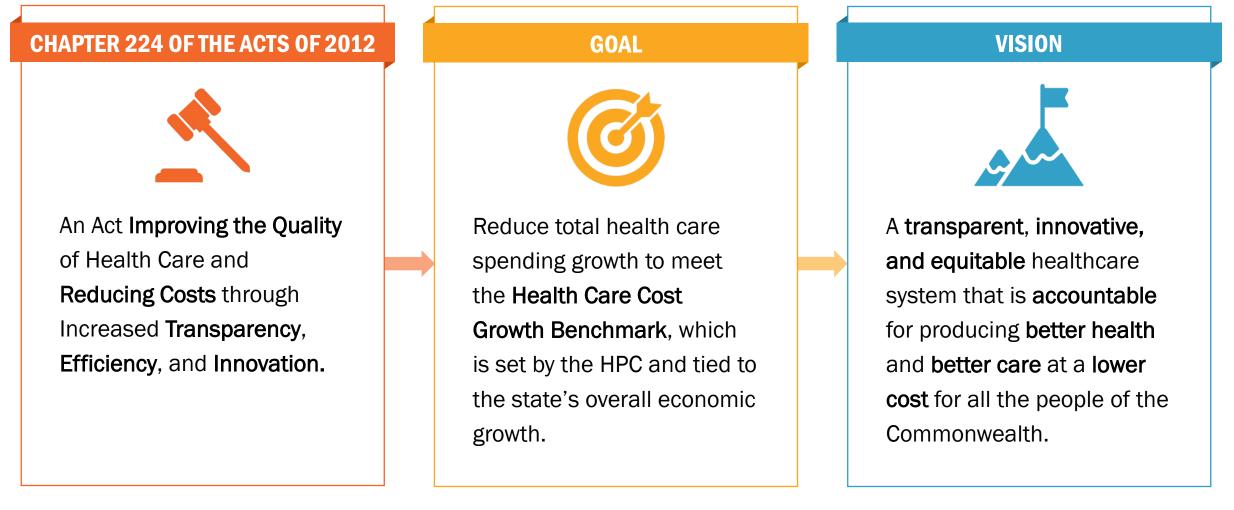


HEARING TO DETERMINE THE 2025 HEALTH CARE COST GROWTH BENCHMARK

BENCHMARK MODIFICATION PROCESS David Seltz, Executive Director, HPC

In 2012, Massachusetts became the first state to establish a target for sustainable health care spending growth.





The Health Care Cost Growth Benchmark



- The HPC sets a prospective target for controlling the growth of total health care expenditures across all payers (public and private) and is tied to the state's long-term economic growth rate.
- The health care cost growth benchmark is not a hard cap on spending growth or provider-specific prices but is a measurable goal for moderating excessive health care spending growth and advancing health care affordability.
- To promote accountability for meeting the state's benchmark target, the HPC can require health care providers and health plans to implement **Performance Improvement Plans** (PIPs) and submit to public monitoring.
- A PIP of an individual provider or health plan may be required only after a retrospective, comprehensive, and multi-factor review of the entity's performance by the HPC, including evaluating cost drivers outside of the entity's control and the entity's market position, among other factors.

TOTAL HEALTH CARE EXPENDITURES

Definition: Annual per capita sum of all health care expenditures in the Commonwealth from public and private sources

Includes:

- All categories of medical expenses and all non-claims related payments to providers
- All patient cost-sharing amounts, such as deductibles and copayments
- Administrative cost of private health insurance

The HPC's authority to modify the benchmark is prescribed by law and subject to potential legislative review.



Benchmark established by law at PGSP (3.6%)

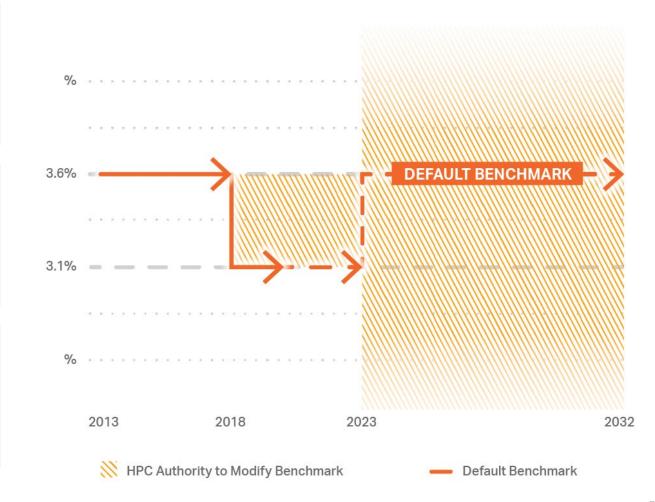
6-10 years

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Benchmark established by law at a default rate of at PGSP minus 0.5% (3.1%); HPC can modify the benchmark up to 3.6%, subject to legislative review.

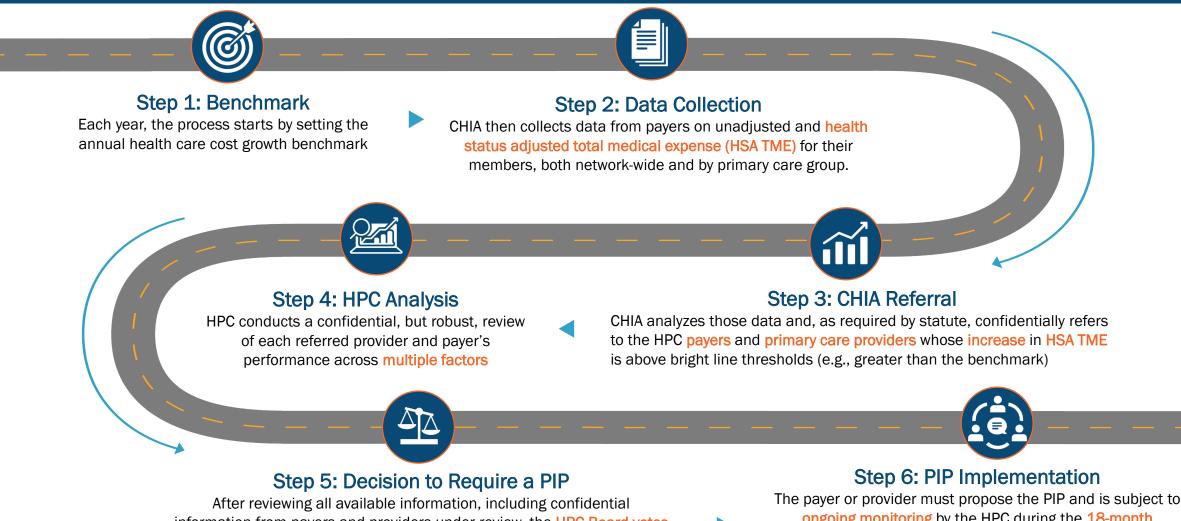


Benchmark established by law at a default rate of PGSP; HPC can modify to any amount, subject to legislative review.



Accountability for the Health Care Cost Growth Benchmark: An Overview





information from payers and providers under review, the HPC Board votes to require a PIP if it identifies significant concerns and finds that a PIP could result in meaningful, cost-saving reforms. The entity's identity is public once a PIP is required. The payer or provider must propose the PIP and is subject to ongoing monitoring by the HPC during the 18-month implementation. A fine of up to \$500,000 can be assessed as a last resort in certain circumstances.

CHIA's referral of entities is based on a bright-line test of their spending growth, whereas the HPC is charged with contextualizing that growth for each referred entity.



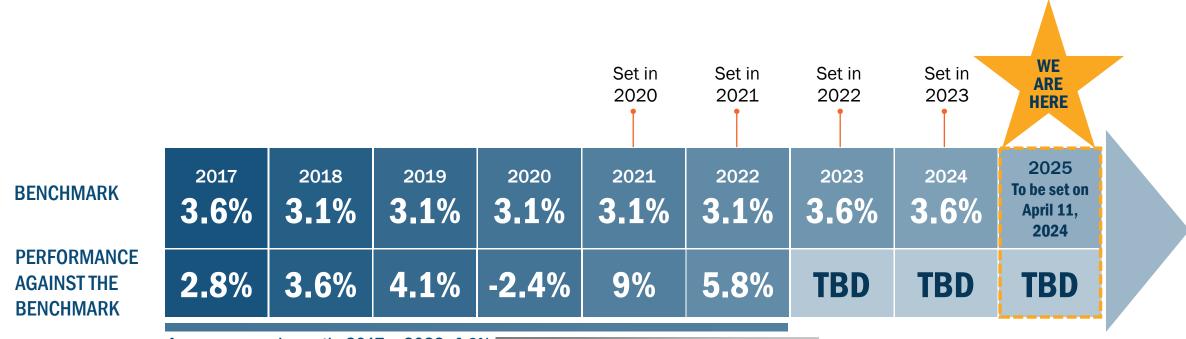
The HPC may require any entity referred to it by CHIA to complete a Performance Improvement Plan if, after a review of regulatory factors, it identifies significant concerns about the Entity's costs and determines that a Performance Improvement Plan could result in meaningful, costsaving reforms.

REGULATORY FACTORS

- a Baseline spending and spending trends over time, including by service category;
- b Pricing patterns and trends over time;
- c Utilization patterns and trends over time;
- d Population(s) served, payer mix, product lines, and services provided;
- e Size and market share;
 - f Financial condition, including administrative spending and cost structure;
- ^gOngoing strategies or investments to improve efficiency or reduce spending growth over time;
- h Factors leading to increased costs that are outside the CHIA-identified Entity's control; and
- i Any other factors the Commission considers relevant.

The health care cost growth benchmark is set prospectively for the upcoming calendar year, while actual performance is measured retrospectively.



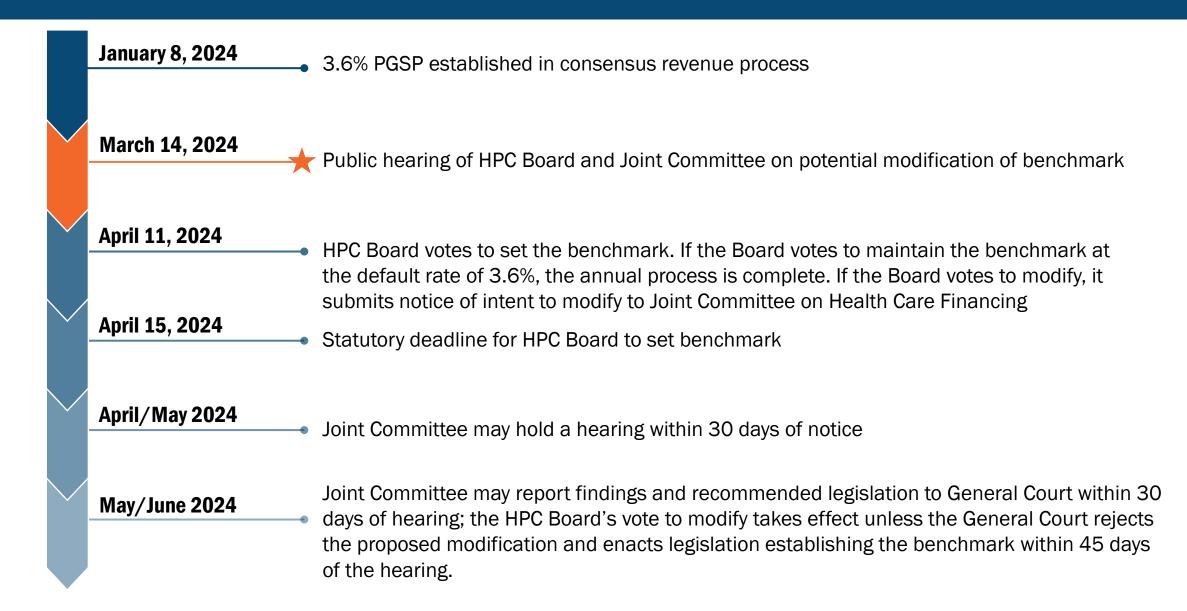


Average annual growth, 2017 – 2022: 4.0%

Ongoing COVID-19 pandemic

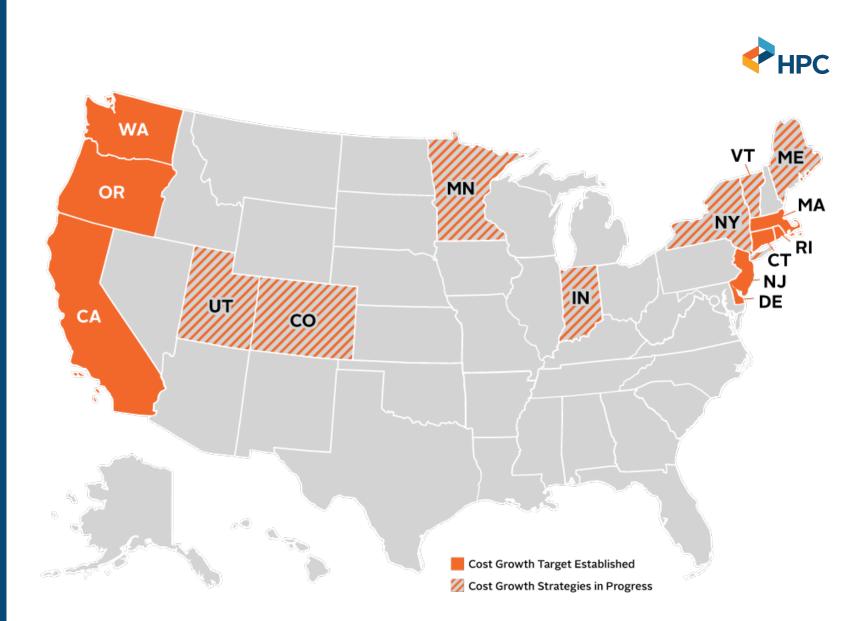
Benchmark Modification Process: 2024 Timeline





Eight states have now established statewide health care cost growth targets, cumulatively representing one in five residents in the U.S.

Many other states are going beyond the Massachusetts model and are adopting new strategies to promote transparency, oversight, and accountability.



How states use cost-growth benchmark programs to contain health care costs. The National Academy for State Health Policy. (2022, February 1). Retrieved from https://www.nashp.org/how-states-use-cost-growth-benchmark-programs-to-contain-health-care-costs/