

#### BOSTON PUBLIC MARKET COMMISSION BPMA July 21, 2016



- Market Update
- Operations
- SNAP / Boston Bounty Bucks
- Community Engagement
- The Trustees, Lieza Dagher
- New Initiatives

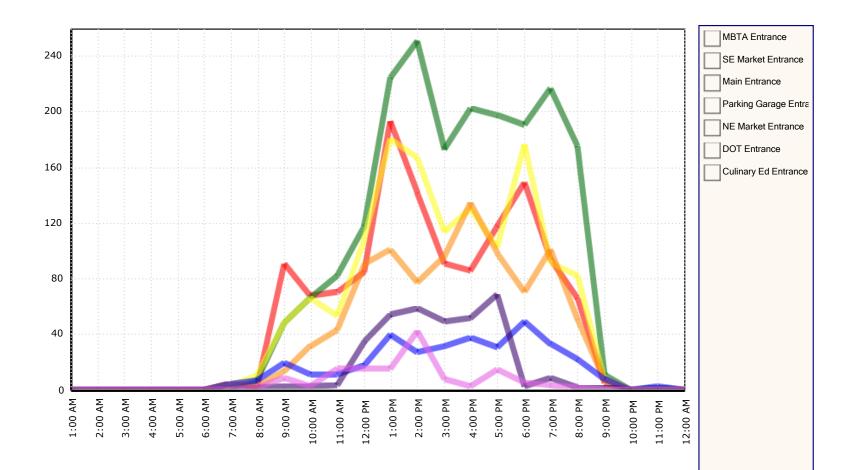
# MARKET UPDATE

- Overview
- Total foot traffic: 1,598,940
- Total sales: \$11,821,867
- Now open 7 days a week!

# BOSTON PUBLIC MARKE



Monday 7/18: 6,271
Tuesday 7/19: 7,195



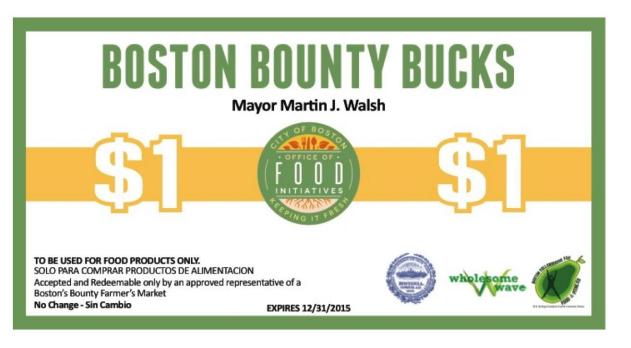
# **OPERATIONS**

- Floor almost fully leased
- New vendor: Levend Bagelry James Hook Seafood
- Vendor expansions: Red Apple Farm Chestnut Farm Corner Stalk Farm Stillman's Farm
- New staff: Peter Simonelli, Director of Market Operations

# **OPERATIONS**

- Strengthening vendor collaborations
- Recruitment: building a queue, working with Commissioner's Office
- Delivery services
- Facilities: meeting the day to day challenges of a 28,000 sq ft space
- Productive collaboration with DOT

## SNAP & BOUNTY BUCKS July 30, 2015–June 30, 2016



## Total SNAP sales: \$25,222 Total Bounty Bucks sales: \$31,393

# COMMUNITY ENGAGEMENT

- Continuous student visits Elementary–College Boston Public School Babson College Boston University
- Greater Boston Chamber of Commerce
- Fresh Truck
- Neighborhoods
- Summer Meals Program
- Beer garden & other fun activities Harborfest, Edible Boston, Fermentation Fest
- Vendor events



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## Welcome Lieza Dagher!



#### BOSTON PUBLIC MARKET KITCHEN L





#### THE KITCHEN | REGULAR PROGRAMMING

- Highlight Seasonal Ingredients
- Sourcing from BPM Vendors
- Experiential | Senses are Activated
- Tasting raw ingredients and sampling recipes
- Take-away (ex. Postcard, recipe card)
- Leave behind a personal food "note" or "story"
- Build on learnings and create a database of "lessons"

#### BOSTON PUBLIC MARKET KITCHEN L







#### **UPCOMING PROGRAMS**

#### • Putting Up the Harvest Lecture and Workshop Series - BPM Vendors

- o Tomatoes
- o Apples/Asian Pears
- o Cranberries/Grapes
- o Herbs
- o Squash/Pumpkins
- Friday Night Family Dinner Series
  - o All ages/Meet new people
  - o Skill-based/Hands-on family bonding
  - o Delicious seasonal cooking and eating
- Travel Series Focus on Boston's Neighborhoods
  - North End Regional Italian (showcase regional cookbooks)
- Wellness Series
  - Engages medical/nutrition community
  - Whole-foods based cooking, special diets
- Signature Chef Series (focus on chefs who champion seasonal cuisine)
- Boston School Group Series
  - o Partnering closely with BPM
  - Market Tour with cooking lesson and sit-down meal



# NEW INITIATIVES

- 7 Days a Week!
- Summer camp
- Music program
- Tour program
- Harvest Party: October 20



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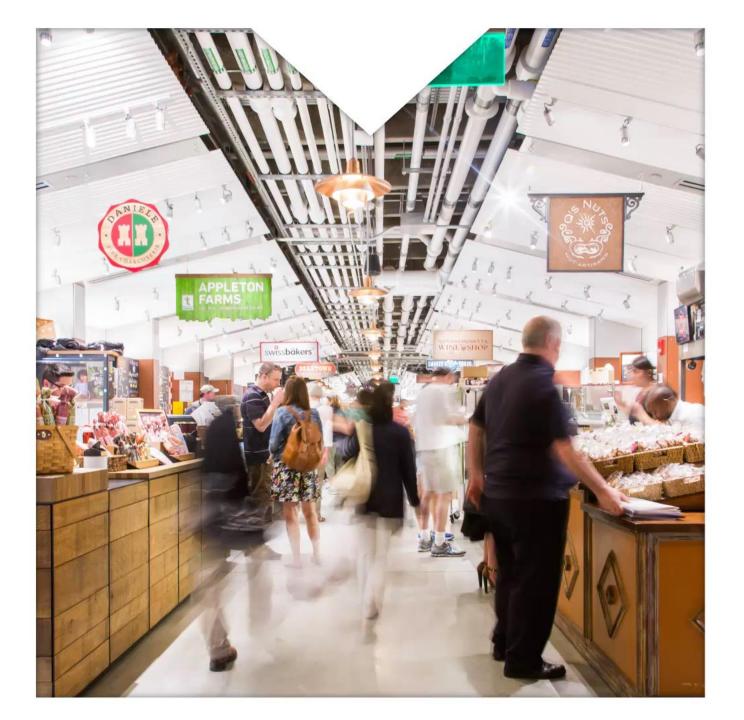
# Bring Fresh Home All Week Long

#### Now open 7 days a week. BOSTONPUBLICMARKET.ORG

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# AT THE BOSTON PUBLIC MARKET

# **OCTOBER 20, 2016**

Savor and sip the best of New England food and drink, enjoy live music and so much more!



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